Completed Medium to Large Deals - Expansion: Average Wage
Economic Development
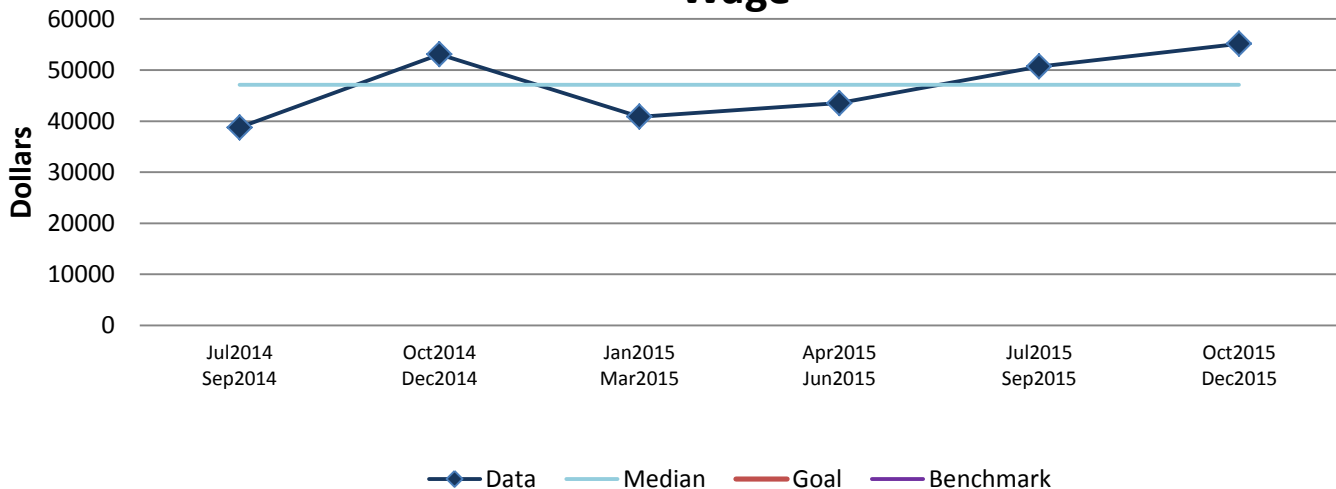
LouieStat

KPI Owner: | **Process:**

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: TBD Goal: TBD Benchmark: TBD	Data Source: SalesForce Goal Source: TBD Benchmark Source: TBD	Plan-Do-Check-Act Step 1: Define the problem Measurement Method: Average wage of company reported data Why Measure: Higher wages improve local economy and quality of life; aligns with Metro Goal # 9 Next Improvement Step: Increase average wage of expanding existing businesses

How Are We Doing?

Jul2014-Dec2015 Goal	Jul2014-Dec2015 Average		Oct2015-Dec2015 Goal	Oct2015-Dec2015 Actual	
TBD	**$47,017**		**TBD**	**$55,167**	
Dollars	Dollars		Dollars	Dollars	

Completed Medium to Large Deals - Expansion: Average Wage

Good

Legend: Data — Median — Goal — Benchmark

X-axis: Jul2014 Sep2014 | Oct2014 Dec2014 | Jan2015 Mar2015 | Apr2015 Jun2015 | Jul2015 Sep2015 | Oct2015 Dec2015

Y-axis: Dollars (0 – 60000)

The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.